



**2018 CALENDAR TERMS**

**Discount & Sales Policies**

**Applicable to All Qualifying Distributors and Retailers**

**Hachette Book Group Imprints and Distributed lines**

This schedule applies to calendars published under the following publishers and imprints:

Grand Central Publishing, Life & Style Twelve, Vision, Forever, FaithWords, Center Street, Jericho Books, Windblown, Little, Brown Mass Market, Little, Brown Adult, Back Bay, Mulholland Books, Lee Boudreaux Books, Orbit, Redhook, Yen Press, Little Brown Books for Young Readers, LB Kids, Poppy, Hachette Audio, Hachette Books, Avalon Travel, Basic Books, Publishing, Da Capo Press, Nation Books, Public Affairs, Running Press, Quercus, Asterix, Disney Publishing Group, Kingswell, Peterson’s, Kids Can Press, Joe Books, Marvel and Octopus Books USA

**How to Order:**

For all product:  
Telephone: 800-759-0190  
Fax: 800-286-9471  
Email: Order.desk@hbgusa.com  
Mail:  
Hachette Book Group  
Order Dept.  
185 N. Mt. Zion Rd.  
Lebanon, IN 46052

HBG supports ordering via EDI, Pubnet, Pubeasy and IBID

**\*Freight and Shipping Minimums**

Shipping minimum is \$75 invoice value.

Unless otherwise noted under “discounts” all titles ship free freight on outgoing orders if the shipping minimums are met.

**Carrier and standard routing determined by HBG.**

Shipments that do not meet the minimum will be held and combined with other orders until minimum is met.

Customer may choose to set a timeframe in which HBG will either cancel the order or ship the order with a freight charge.

One day laydown titles must be ordered in carton quantities.

**Payment Terms**

Net 30 days based on invoice date.

**Calendars**

55% on all orders

Calendars do not combine with books to make minimums

**Free Freight**

**Markdown credits: For product sold after 12/26/18 through 2/15/19, credit equal to 50% from cost will be given. For all product sold from 2/16/19 through 3/31/19, HBG will credit 75% from cost.**

**Proof of sales must be received by 4/30/19.**

**Policies**

- All orders are subject to HBG approval.
- All prices are subject to change without notice.
- Promotional material cannot contain an implied endorsement without prior written approval.
- Where necessary, sales tax will be applied unless photocopy of tax-exempt certificate is supplied.
- Customer is bound to the terms of this schedule for a minimum of 12 months.
- HBG does not pay or accept vendor non-compliance chargebacks. All purchase orders are accepted and shipped subject to the terms and conditions of HBG’s terms of sale.

**Claims**

- Claims for calendars which have not been received must be made by written letter to the above address within 90 days of receipt of the original invoice; claims made after 90 days will not be honored. Claims for damaged product must be filed within 60 days of receipt of shipment or they will not be honored.

**Selected Product**

- HBG reserves the right to sell specific products under special terms which will be announced at the appropriate time.

**Eligible Accounts**

- Available only to customers in the U.S & Canada who: (1) Purchase all HBG products directly from HBG and not from another supplier and (2) remain in good credit standing as determined by HBG Customer Financial Relations.